



DIRECTOR OF DEVELOPMENT

Do you want to help save the world?

Hesed House—located in Aurora—is the second largest homeless shelter in Illinois, but it is so much more than just a shelter. We are a faith-based organization that rallies individuals of all faiths to end homelessness. We unapologetically believe that everyone deserves dignity and that ending homelessness is possible.

Core Responsibilities: Lead (and participate in) all development/fundraising activities and be a member of our staff leadership team. FY18 organizational income was \$7.8 million. Lead/manage development team comprised of the following:

- Director of Volunteers
- Director of Grants
- Assistant Director of Development, Special Events and Administration
- Development Assistant, Data Entry
- Marketing and Communications Coordinator

Qualifications:

- Strong “generalist” development/fundraising background with 5 to 10 years of proven experience in the following areas:
 - Annual Giving - Direct Mail
 - Major and Planned Gifts
 - Special Events
 - Private Grants
 - Newsletters
 - Marketing and Communications
 - Donor Relations and Stewardship
 - Volunteer Recruitment and Management
 - Strategic Planning and Analysis
 - Board Relations
 - Database Management
 - Prospect Research
 - Website Development and Online Communications
- Proficiency with Blackbaud Raisers Edge software preferred
- Proficiency with Microsoft Office Suite of products, Word and Excel required
- Prior leadership/management experience required
- Sense of joy and wonder (and humor)
- Belief in the inherent dignity and value of every human being
- Belief that each of us has an obligation and opportunity to change the world

Interested individuals MUST forward a cover letter, resume and salary history to hessedDD@hesedhouse.org. Please put “Director of Development” in the subject line. Targeted start date: April 1, 2019.